

## **Marketing Report September 2022.**

### **General Market Overview prices and movement**

Export as well as Domestic pricing is down sometimes as much as \$40/ton since August. Office paper seems to be steady, but otherwise just about every material is way down.

**OCC** was at \$145 from January to April. Then May saw a \$5 decrease to \$140 where it stayed for three months. August saw a \$20 drop to \$120 and then September dropped \$40 to settle at \$80/ton.

**Mixed Paper** January and February pricing was at \$75. March through June was \$80/ton. July down 45 to \$75. August saw \$45 and September's price is at \$15.

**Newspaper** started the year at \$100 for Jan and Feb and then went to \$110 for Mar - May and then up to \$115 for June and July and then dropped \$10 to \$105 for August and September where it is now.

**Office Paper** started at \$190 in January and steadily increased until it got to \$260 in September. One of our buyers is paying \$40 over that at \$300.

**Steel can** pricing was at \$300 in January but has declined for the most part to about \$160/ton in September.

One company said they usually shipped 50 loads to PA a month and this month they were offered spots for only 5 loads of Steel Cans.

**Plastics** continue their decline with Natural at \$840/ton, down from a high of over \$2,300/ton. Color is paying about \$140 for full loads and \$60 for partials. That grade had paid \$880 in December 2021.

PET had been up there with a recently with a bid going in excel of \$955 in May. It dropped to about \$120 in August and is paying around \$160 in September. Minor flooding caused one Southern US processor to temporarily stop buying until things are cleaned up.

Plastic #3-7 was moving at \$40/ton in March, shortly after that I saw a bid go for \$230/ton. A recent load between two towns paid out at \$60/ton.

Light Iron had dropped over the summer until a vendor that MRRA uses boosted the price back up to \$105/ton delivered.

On Southern Maine buyer recently instituted a charge to use the facility of \$5/ton. Many companies have instituted fuel surcharges upwards of 30-45% in recent months.

Victor Horton, Executive Director