



# ▶ Pace Glass

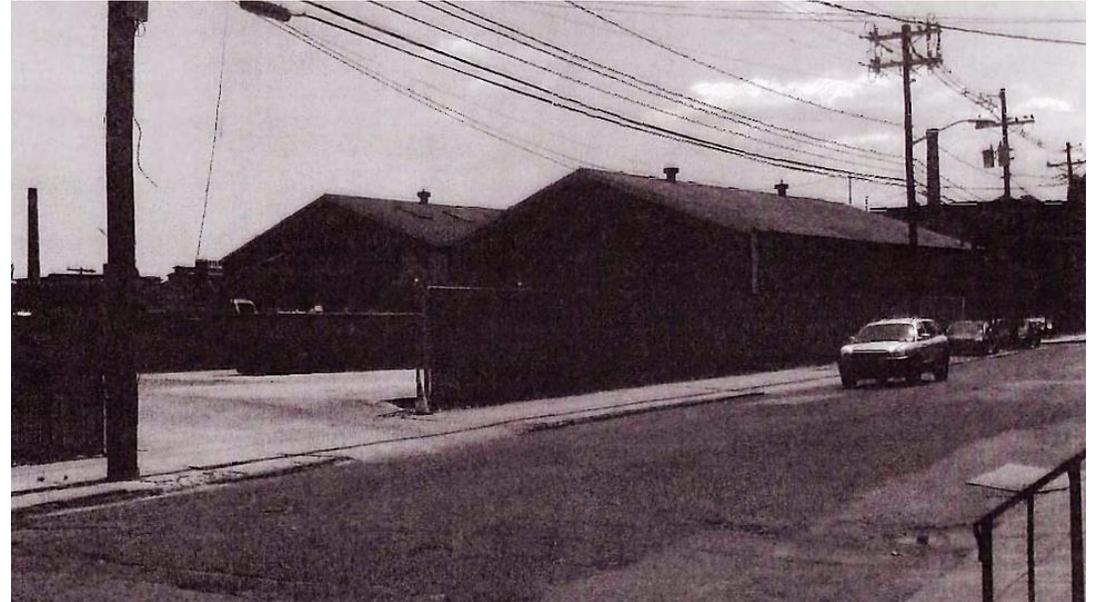
“Working Towards a Greener Tomorrow”

Presenter: George Valiotis, CEO of Pace Glass

# Introduction

## Meet the CEO

- ▶ Bachelors Degree in Civil and Environmental Engineering. 2009 Northeastern University.
- ▶ M.B.A in Financial Management from Pace University 2011.
- ▶ Working for Alma Realty Corp, I spearheaded the acquisition and redevelopment of over \$800 million dollars worth of properties in NY and NJ. Working closely with towns, residents, constituents and all involved in development has taught me invaluable skill that can be applied to other industries.
- ▶ Sometime in 2013, I undertook the task of retrofitting an existing glass recycling facility in Jersey City, in to a state of the art glass recycling facility, Pace Glass Inc. This project became my full-time career and lifelong passion, and has prompted me to further invest my time and capital to build out a vast glass recycling infrastructure in the U.S..





## About Pace Glass

- ▶ Founded in 2013, Pace Glass has quickly become a pioneer in the glass recycling industry, closely servicing large publicly traded companies in managing and projecting their supply chain.
- ▶ Pace Glass Recycling is a technologically driven glass recycling company that specializes in recycling common household waste often land-filled due to exorbitant levels of contamination. We recover the mixed glass present in that stream and sell it back to the market to be remade into common household and industrial products.
- ▶ We currently service the entire Northeastern USA, which includes CT, NY, NJ, MA, VT, NH.



## What We Do

- ▶ Pace Glass processes recyclable glass into refined cullet. [Cullet: recycled, broken, or waste glass used in glassmaking.]

# Collection

- ▶ We first collect glass from Material Recovery Facilities (MRFs) all over the U.S.
- ▶ MRFs are a facility that receives commingled materials and then uses a combination of equipment and manual labor to separate and densify materials in preparation for shipment downstream to recyclers of the particular materials recovered.



# Pre-Processing

- ▶ The MRF material is then brought to our Pre-Processing Facility where it goes through a basic screening. Below is a short clip of Pre-Processing operation at Pace Glass.



# Processing Plant

- ▶ The pre-sorted material is then brought to our processing plant where we use the latest technology to get the cleanest product possible.
- ▶ Crushers & Screens: used to size the material
- ▶ Optical Sorters: used to separate the glass by color
- ▶ Magnets & Vacuums: used to further clean the glass by removing metals and light materials





# Final Product

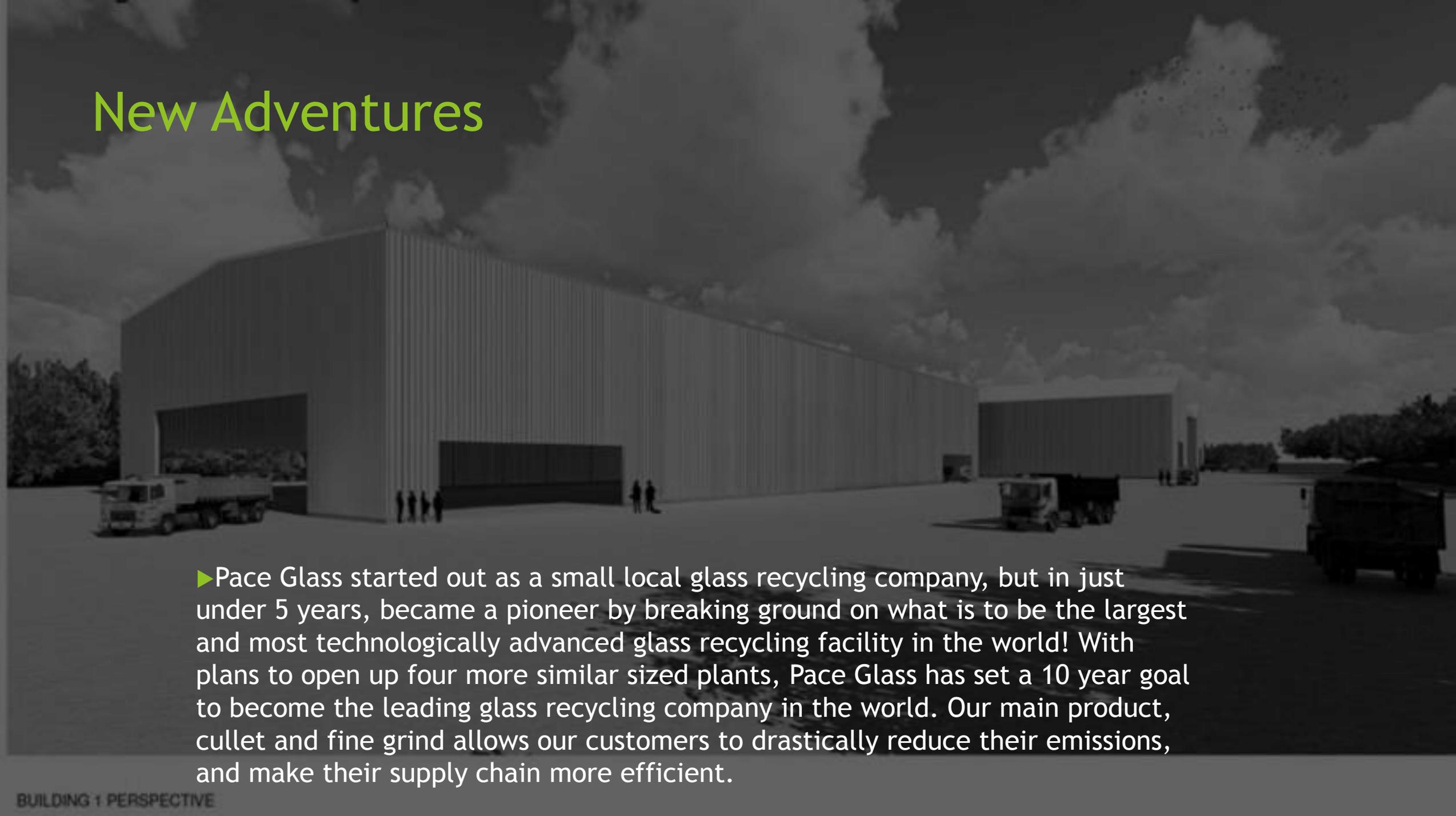


After the material goes through both processing facilities we are left with our final product, clean cullet.



The clean cullet is then loaded onto our Pace Glass trucks and shipped to glass container manufacturers and made into new bottles and jars.

# New Adventures

An architectural rendering of a large, modern industrial building with a corrugated metal facade. The building is long and rectangular, with a large open bay on the left side. Several semi-trucks are parked in front of the building, and a group of people is standing near the entrance. The sky is overcast with grey clouds. The overall scene is in a muted, greyish color palette.

► Pace Glass started out as a small local glass recycling company, but in just under 5 years, became a pioneer by breaking ground on what is to be the largest and most technologically advanced glass recycling facility in the world! With plans to open up four more similar sized plants, Pace Glass has set a 10 year goal to become the leading glass recycling company in the world. Our main product, cullet and fine grind allows our customers to drastically reduce their emissions, and make their supply chain more efficient.

Thank you for your  
time and patience.

- ▶ Now accepting question.



PACE  
GLASS  
RECYCLING